



SOLUTIONS



The MBS Newsletter to the International MultiValue Community

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IBM U2 & INFORMIX INFOBAHN

MBS recently joined IBM on their U2 & Informix Infobahn recently held in Australia and New Zealand. The forum, which was designed for both business executives and technology professionals, demonstrated how IBM is driving interoperability and common application development platforms across Informix, U2 and its Software Group middleware products, supporting on demand technology requirements.

The sessions were well attended with approximately 80 delegates in Melbourne and even more in Sydney. Sadly the Wellington (NZ) session was cancelled due to airport closure, and the final leg was held in Auckland with over 30 attendees.

Presentations were delivered by Jackie Burhans (IBM U2 Portfolio Manager) and Mark Scranton (IBM Worldwide Informix Technical Specialist), covering a number of topics. The presentations can be downloaded from www.mbs.net.au, and an audio-visual CD of the presentations is also available. To request a copy, please email rachell.bugeja@mbs.net.au.



IGNITION 05

AVNET RESELLER CONFERENCE

Avnet, a key IBM Hardware Distributor, and strategic partner of MBS, held a Partner Kick-Off day on 21/7/05. MBS was a proud sponsor of this year's event, which was held at Sydney's Luna Park.

The event was an excellent opportunity for MBS to showcase the power of IBM's U2 databases, along with associated tools and software products. Of particular interest to attendees was the vast array of application software solutions available on Multi Value databases. MBS was proud to represent our Reseller Partners and promote their successful solutions to the wider IT Community.



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NEW APPOINTMENTS

MBS is pleased to announce the addition of two highly talented individuals to our team. Chris Day joined MBS on June 3rd, in a pre-sales technical support role, and is based in our North Sydney office. Chris has worked at PRISM, and The System Works (TSW), and brings a wealth of knowledge and experience to our team.



David Rose commences with MBS on August 1st. He will provide a Technical Lead role in the Support Help Desk, and also brings substantial product knowledge to the team. David has worked at Ultimate in Australia and in the R & D labs in California. David also spent time as an independent consultant, including contracts in the US, and most recently, was employed by GA Express (now FusionWare).



Please join us in welcoming Chris and Dave to the MBS team.

IBM FORUM 2005

IBM Forum 2005 has just concluded in all states. The Business and Technical sessions proved popular, and the key note speakers included Bob Mansfield (Chairman of Com Tech Communications & Director of McDonalds Australia Ltd), and Tim Pethick (Founder of Nudie Juices).

Over 1200 registrations were received for the Melbourne event, and more than 600 for the Sydney event, while the sessions in all other states were also well attended.

Technical sessions provided valuable insight into various products, and allowed visitors to catch up on the latest technologies. We are already looking forward to next year's event!

MEIER TECHNOLOGY GROUP EXPANDS THEIR MARKET SHARE IN LOGISTICS AND SUPPLY CHAIN MARKET

The Meier Technology Group (MTG) is proud to announce that as the result of a recent acquisition, Sydney based supply chain solutions specialist Evolve 360 has become the newest member of the group.

MTG will leverage off the combined strength of the products and consulting skills of its member organisations providing an enhanced offering to existing customers and the broader market place.

CEO Martin Meier said "I am excited to bring Evolve 360 on board as our sole distribution and warehousing solution provider within the group and I am delighted to have Mike Bowers heading up this new venture".

"Evolve 360 will continue to develop and market the e-360 suite of products whilst immediately adding Masterpack and Warehouse Manager to their broader product range. The combined experience and excellence of the group's staff will undoubtedly enhance our products and benefit both existing and new customers", added Mike Bowers, Managing Director, Evolve 360.

With offices in Sydney, Melbourne and Kuala Lumpur, as well as agents in New Zealand, Malaysia, USA, UK and South Africa, MTG sees this new enterprise as a great opportunity to penetrate new markets and develop new business.

Meier Business Systems (MBS), another member of MTG, will now focus on developing its Software Distribution and Technology Solutions business. MBS is a leading distributor of IBM's U2 database and related tools software as well as a range of other Multi-Value products and tools.

ANNOUNCING UNIDATA V 7.1

We are pleased to announce the release of IBM UniData 7.1!

This is a major release in terms of increased functionality and product enhancements. Enhancements include improved interoperability, security, performance, manageability and high availability. Supported platforms include LINUX, Solaris, and Windows.

MILES AHEAD

The business world is changing, faster and more unpredictably than ever before...but where is it taking us?

IBM asked some of their experts to talk about the future of business—the new capabilities, demands and goals that will shape the way we work for years to come. Here are some of the most important trends we'll be facing:

A Market of One

Irving Wladawsky-Berger

Vice President, Technology and Strategy

"There is probably no more important problem than the ability to provide incredibly personalised, high-quality service to all your customers. I mean, look at the Web. I suspect what has made the Web so exciting is the kind of personalised service that everybody can get when the Web is used correctly."

Technology Disappears

Alan Ganek

Vice President, Autonomic Computing

"What's exciting to me, you know, when I started in this industry in the late '70s, everything was built around the cost of the technology. The equipment was so expensive that everything was, 'How can you optimise just the use of this box, because it's so expensive?' Now technology has gotten inexpensive enough so that you can really put the focus on, 'What's the problem to be solved? What's the value? What do people need to get out of it?'"

IT Everywhere

Irving Wladawsky-Berger

Vice President, Technology and Strategy

"I think that one of the most important things that will happen in the 21st Century is that business will become a much more rigorous discipline. Because we have far better technologies and tools at our disposal to design the business, to manage the business, to change the business.

"If you look at the history of just about any discipline, it starts with people doing things in a very ad-hoc, unstructured way. And as they understand them better and better and better, and as the science and technology evolve, that ad-hoc, unstructured approach becomes much more disciplined. We tend to think of it as engineering and science coming together. It happened in physics. It happened in medicine. It happened in building bridges and building houses and tall buildings, and I really believe that it's now coming to the world of business and organisations."

Business meets IT

Nigel Dessau

Vice President, Virtualisation Solutions

"I think the biggest culture change that we're talking about here is the dissolving of the line between the IT professional and the business professional"

Collaboration Collaboration

Alan Ganek

Vice President, Autonomic Computing

"You know, everybody's grandmother is getting e-mails that have got pictures of the kids, and it's a completely different world of collaboration—using search tools on the Internet is something that we use as a matter of course to supplement conversation. You bring that into business, and it means that people will be able to work together much easier. That's going to extend beyond companies, across industry, so that the pool of knowledge is just widely expanded."

For further information visit

<http://www-8.ibm.com/e-business/au/ondemand/miles.html>

LATEST IBM U2 PRODUCT RELEASES

- UniVerse 10.1.11 for Windows
- UniData 6.1.10-64 for HP-UX
- UniData 6.1.10 for Sun Solaris
- UniData 6.1.10 for RH Linux
- UniVerse 10.1.13 Build 8290 for TRU64 4.0d
- wIntegrate 6.0.1 for Windows Platforms
- SystemBuilder, SB+/SBClient 5.3.8 all platforms
- UniData 7.1 Documentation
- UniData 7.1.0 Server for AIX 5.1
- UniData 7.1.0 Server for RedHat Enterprise LINUX 3.0
- UniData 7.1.0 Server for SOLARIS 2.8
- UniData 7.1.0 Server for HP/UX 11.0 PA2 64-Bit
- UniData 7.1.0 Server for WINDOWS
- UniData 7.1.0 PE Personal Edition for WINDOWS
- UniData 7.1.0 PE Personal Edition for RHELINUX 3.0
- UniData 7.1 Clients UniDK 3.5.0 for WINDOWS platforms

For more information relating to IBM U2 platform certifications please visit <http://www.mbs.net.au/links.htm> and click on U2 Product Availability



MITS UPDATE

MITI and PRIMAC Partner to Provide MITS BI/OLAP Capability to Printing Industry

Management Information Tools, Inc. (MITI) and Value-Added Reseller PRIMAC Systems have formed a partnership to sell and support the MITS OLAP/Business Intelligence suite of tools to PRIMAC's new and existing users.

MITS is a market leading Business Intelligence Solution offering advanced dynamic and interactive reporting. By preprocessing a company's information, MITS provides true interactive reporting with response times measured in seconds. With MITS, users may navigate through their company information from highly summarized information down to finely detailed data all in a simple to use interactive environment.

To learn more about the MITS solutions, please email mits@mbs.net.au, or contact your Account Manager.



INTERESTED IN MITSWEB AND MITSWEB DASHBOARD?

At www.mitsonline.com/exp-online-demo.htm you will find a full-featured demonstration system of both MitsWeb and MitsWeb Dashboard using the new MITS version 5.3 system. This system includes a sample of sales analysis for a company that distributes janitorial supplies.

Using your email address as the user id, the demonstration system creates a personal MITS environment which allows you to try out all of the features of MitsWeb and MitsWeb Dashboard, including the ability to save changes. Later, you may return to the demonstration and continue in the same environment you left.

For further information on MitsWeb, and the MitsWeb Dashboard, contact your Account Manager or email mits@mbs.net.au

U2 TRIALS AND BETAS SITE

(<http://www.ibm.com/isource/cgi-bin/goto?on=IMNL505J06>)

The following are now available for download on the U2 Trials and Betas site:

- UniData 6.1.9 Personal Edition for Windows
- UniData 6.1.10 Personal Edition for Linux
- UniData 6.1 Clients,
- UniVerse 10.1.11 Personal Edition for Windows,
- UniVerse 10.1A Clients,
- UniVerse 10.1.12 Personal Edition for Linux
- wIntegrate 6.0 for Windows

IBM U2 and SuSE Linux

IBM U2 has begun to expand its Linux offerings by adding SuSE Linux Enterprise Server v9 (SLES 9) for x86-based hardware to the list of supported platforms.

UniData 6.1.10 has been certified for RedHat Linux 9, RedHat Enterprise Linux 3.0, and SuSE Linux Enterprise Server 9. UniVerse 10.1 is expected to support SLES 9 shortly.

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